TenFold Ledger

tenfoldledger.com
hello@tenfoldledger.com

Your business grows. Your accounting fee shrinks.

TenFold Ledger runs bookkeeping, month-end close, tax and payroll for businesses in the US and the Gulf. We automate every process we take over, and from month seven your fee steps down as those automations go live.

How a typical engagement moves

Illustrative client. Your proposal sets your figures.

Month	Particulars	Txns	Fee, US$	
1	Onboard, map processes	1,180	3,600	✓
4	First automations live	1,320	3,600	✓
7	Glide path begins	1,510	3,312	✓
10	Reconciliations automated	1,690	3,060	✓
13	Reporting automated	1,880	2,844	✓
16	Fee at agreed floor	2,050	2,700	✓
Change over 16 months		+74%	(25%)	

Most outsourcing gets more expensive as you grow.

Offshore teams usually bill by the hour or by the head, so the bill climbs with your revenue and the vendor has little reason to automate. We priced our work the other way round.

Billed by the hour	TenFold Ledger
Priced per accountant or per hour worked.	A fixed monthly fee for an agreed scope and volume band.
More transactions mean more hours and a bigger bill.	Automation absorbs your growth, so the fee steps down instead.
The vendor earns more while work stays manual.	We earn by removing manual work, and share the saving on a set schedule.
Process knowledge walks out when the vendor does.	Every bot, rule and dashboard is documented and stays with you.

The glide path: your fee steps down on a schedule.

Every proposal includes a written fee schedule: fixed for six months while we learn your books, then a step down each quarter as automations go live, until it reaches a floor we agree up front.

Weeks 1 to 2

Diagnose

We review your books and systems, list every recurring task, and send a fixed proposal with your glide path.

Fee: none until you sign

Months 1 to 3

Run

Our team takes over the work, by hand where it has to be, and documents and times every step.

Fee: fixed

Months 4 to 6

Automate

We build bots, rules and integrations inside your stack, test them on live months, then switch them on.

Fee: fixed

Month 7 onward

Glide

Each quarter you get a report of what now runs automatically, and the fee steps down to the agreed floor.

Fee: steps down each quarter

Led by two chartered accountants and a cost accountant with over 45 years between them in US accounting, audit and offshore delivery.

Continued overleaf

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What we run for you.

Take one service or all of them. Each comes with a plan for what we automate first.

Service	What we take off your plate	What we automate first
Bookkeeping	Daily coding of bank and card transactions, bills, invoices and receipts; payables and receivables follow-up.	Bank rules and vendor matching, invoice and receipt capture, duplicate and miscoding checks.
Month-end close	Bank, card and balance-sheet reconciliations, accruals, prepaids, fixed assets, revenue recognition (ASC 606 / IFRS 15).	Reconciliation matching, recurring journals, a close checklist that flags exceptions.
Reporting and forecasting	Monthly packs, management and board reports, budgets, cash-flow forecasts, results by location or project.	Dashboards refreshed daily from your ledger, first-draft variance commentary.
Tax and compliance	US: 1099s, sales tax, Delaware franchise tax, return workpapers. UAE and Oman: VAT returns, corporate tax computations.	Filing calendar with reminders, 1099 tracking from the ledger, workpapers pulled from the books.
Payroll and HR operations	Payroll runs and reconciliations, reimbursements, contractor payments, payroll journals.	Timesheet-to-payroll imports, expense approvals, journals that post themselves.
Controllership and advice	Internal controls, audit readiness, system migrations and clean-ups, a senior accountant on call.	Audit request lists built from the ledger, scripted monthly control checks.
Automation projects	Already have a finance team? We build bots, flows, scripts and dashboards on your stack, then hand them over.	Whatever takes your team the most hours. We measure that first.

United States

- US GAAP books, cash or accrual
- 1099-NEC and 1099-MISC, sales tax
- Delaware franchise tax
- Return workpapers for your CPA

United Arab Emirates

- IFRS books and monthly close
- VAT returns and reconciliations
- Corporate tax computations
- Audit support and schedules

Oman

- IFRS books and monthly close
- VAT returns and reconciliations
- Corporate income tax workpapers
- Audit support and schedules

We work in QuickBooks Online, Xero, NetSuite, Sage Intacct, Zoho Books, Tally Prime, Bill.com, Gusto, ADP, Power BI, Power Automate and UiPath. India is about ten hours ahead of New York, so US work handed over in the evening is done by morning.

Pardeep Jha

Partner, technology and automation

Chartered Accountant, ICAI

Fifteen years across CA practice, industry finance and offshore F&A. Led RPA for an offshore accounting practice, halving manual hours and cutting payroll processing cost by 70%.

Ankush Dhir

Partner, client delivery

CMA, ICMAI. US GAAP certified.

Seventeen years in US accounting and outsourced finance. Moved 250+ clients' books offshore without service gaps and built an 80-person delivery team.

Gaurav Joshi

Partner, assurance and quality

Chartered Accountant, ICAI

About fifteen years as a partner in an established audit firm, leading statutory audits of large public sector undertakings. Sets our review standard.

Open a new ledger.

Write to **hello@tenfoldledger.com**
or visit **tenfoldledger.com**

1. A 30-minute call about your books and systems. No charge.
2. A fixed proposal with your glide path within a week.
3. We take over the work, then automate it. You keep the automations.